

THE LIST

Largest Real Estate Firms

Ranked by 2010 sales volume. Dollar figures in millions.

RANK	FIRM ADDRESS, CITY ZIP	PHONE FAX	WEB ADDRESS E-MAIL	SALES VOLUME		NO. OF AGENTS MILLION DOLLAR PRODUCERS	BRANCH OFFICES GEOGRAPHIC AREA OF CONCENTRATION	YEAR FOUNDED OWNER OR PRINCIPAL BROKER
				2010 2009	% CHANGE			
1	Coldwell Banker Harris McHaney & Faucette* 3593 N. College Ave., Fayetteville 72703	479-521-6106 479-521-0754	www.cbharrismchaneyfaucette.com pauline.park@coldwellbanker.com	\$337.00 \$375.44	-10.4%	185 91	Rogers, Fayetteville, Siloam Springs, Bentonville, Bella Vista Northwest Arkansas	1956 George Faucette, Pat Harris
2	Lindsey & Associates Inc. 1200 Joyce Blvd., Fayetteville 72703	479-521-6611 479-521-3630	www.lindsey.com realty@lindsey.com	\$311.89 \$340.33	-8.4%	190 40	Rogers, Bella Vista Northwest Arkansas	1973 Jim Lindsey
3	Crye-Leike Realtors 6636 W. Walnut, Rogers 72756	479-636-6633 479-636-6654	www.crye-leike.com hcrye@crye-leike.com	\$255.24 \$221.71	15.1%	206 76	Beaver Lake, B'ville, S'dale, F'ville, Gentry, Rogers, BV, Grove (Okl.) Northwest Arkansas	1977 Harold Crye
4	Re/Max Real Estate Results 3103 Moberly Ln., Bentonville 72712	479-271-9595 479-271-9271	www.nwrealestateresults.com kminor@remax.net	\$132.72 \$141.11	-5.9%	38 31	None Benton County	1997 Kim Minor
5	Weichert Realtors-The Griffin Company 5100 S. Thompson St., Springdale 72764	479-756-1003 479-756-0274	www.weichertgriffin.com barry@weichertgriffin.com	\$124.77 \$141.63	-11.9%	93 19	Rogers Northwest Arkansas	1979 Gary Griffin
6	Re/Max Associates Inc. 4285 N. Shiloh Dr., Ste. 205, Fayetteville 72703	479-684-5757 479-684-5755	www.sellingnwa.com jbraden@sellingnwa.com	\$69.68 \$87.04	-19.9%	27 18	None Northwest Arkansas	1987 Margie Moldenhauer, Brett Hash
7	Exit Pro Realty #6 Halsted Circle, Rogers 72756	479-636-7777 479-363-7770	www.exitprorealestate.com jana@goexitpro.com	\$56.00 \$42.04	33.2%	38 15	Eureka Springs, Bella Vista Northwest Arkansas, southwest Missouri	2008 Jana Robison
8	Century 21 Exclamation Realty 5206 Village Parkway, Suite 10, Rogers 72758	479-657-6766 479-657-6765	www.ersells.com info@ersells.com	\$55.95 \$52.10	7.4%	52 16	None Northwest Arkansas	2007 Marcella Hagan
9	Bassett Mix & Associates Inc. 3263 N. College Ave., Fayetteville 72703	479-521-5600 479-521-5698	www.bassettmix.com conniejames@bassettmix.com	\$55.79 \$67.82	-17.7%	30 14	None Northwest Arkansas	1989 David Mix
10	Prudential Solutions Real Estate** 2905 S. Walton Blvd, Suite 29, Bentonville 72712	479-271-2424 479-271-4848	www.prudential.com treciaq@prusolutionsre.com	\$34.14 \$37.81	-9.7%	11 8	None Northwest Arkansas	2005 Jim Brandon, Scott Waymire
11	Keller Williams Realty of Northwest Arkansas 2418 E. Joyce Blvd., Fayetteville 72703	479-718-2800 479-442-2022	www.kwofnwa.com krlw474@kw.com	\$31.43 \$47.01	-33.1%	70 11	None Northwest Arkansas	2004 Dave Hodges
12	Ward Jones Realtors Inc. 112 W. Tulsa St., Siloam Springs 72761	479-524-3123 479-524-5705	www.wardjonesrealty.com wardjones@cox-internet.com	\$23.97 \$28.82	-16.8%	13 9	None Northwest Arkansas, northeast Oklahoma	1992 Ward Jones
13	Weichert Realtors-Downum Group 3418 W. Sunset Dr., Ste. C, Springdale 72764	479-756-2722 479-756-1112	www.downumrealty.com bdownum@downumrealty.com	\$21.62 \$13.60	59.0%	22 7	None Northwest Arkansas	2006 Bob Downum
14	Walker & Associates Realtors Inc. 200 Commercial Dr., Centerton 72719	479-795-0199 479-795-1016	www.walkerandassociatesrealtors.com skiseant@aol.com	\$15.18 \$17.10	-11.2%	1 1	None Northwest Arkansas	1999 Leigh Walker
15	Sanderson & Associates Real Estate 2125 E. Main St., Ste. 3, Siloam Springs 72761	479-524-8600 479-524-8604	www.sandersonrealtors.com TASRealtor@aol.com	\$12.80 \$11.10	15.3%	11 6	None Northwest Arkansas, northeast Oklahoma	2004 Teresa Sanderson
16	Kaufmann Realty LLC 612 W. Lancashire Blvd., Bella Vista 72715	479-855-0909 479-855-7312	www.k-krealty.com loukaufmann@cox-internet.com	\$11.19 \$16.36	-31.6%	24 4	None Northwest Arkansas	2004 Lou Kaufmann
17	Specialized Real Estate Group† 1200 Shipley St., Springdale 72764	479-927-0003 479-927-0004	www.micasa-usa.com info@micasa-usa.com	\$10.18 \$8.52	19.5%	7 4	None Northwest Arkansas	2000 Jeremy Hudson
18	Gibson Real Estate W. 6 Main St., Farmington 72730	479-313-6863 479-251-9001	www.gibsonrealestate.net james@gibsonrealestate.net	\$6.11 NA	NA	3 2	None Northwest Arkansas	2009 James Gibson
19	Dick Weaver & Associates Inc. 1001 N. Walton Blvd., Bentonville 72712	479-273-7557 479-273-1518	www.dickweaverrealestate.com dickweaver2004@yahoo.com	\$5.77 \$8.20	-29.6%	4 1	None Benton County	2005 Dick Weaver
20	Newlin Realty Company Inc. 226 Centennial Ave., West Fork 72774	479-839-2788 479-839-2373	www.newlinrealty.com jannewlin@newlinrealty.com	\$5.36 NA	NA	3 1	None Northwest Arkansas	1946 Jan Newlin
Totals				\$1,576.79 \$1,657.74	-4.9%	1,028 374		

Notes: Only firms with \$5 million or more in residential sales included. NA - not available. *Coldwell Banker Faucette Real Estate and Harris McHaney Realtors merged in January 2010 and created Coldwell Banker Harris McHaney & Faucette Real Estate. The firms' 2009 totals were combined for the purposes of this list. **Formerly Prudential Northwest Arkansas Real Estate. †Founded in February 2011 and the parent company of Mi Casa Real Estate Co.

Source: the firms

Research by Paul Gatling

THE LIST

Top Grossing Residential Real Estate Agents

Ranked by 2010 sales volume with a \$2 million minimum. Dollar figures are in millions.

RANK	AGENT	SALES VOLUME		FIRM CITY	RANK	AGENT	SALES VOLUME		FIRM CITY
		2010 2009	% CHANGE				2010 2009	% CHANGE	
1	Kendall Riggins	\$24.75 \$22.32	10.9%	Lindsey & Associates Fayetteville	9	Martha Haguewood	\$10.61 \$10.03	5.8%	Lindsey & Associates Fayetteville
2	Meza Harris	\$24.70 \$26.30	-6.1%	Lindsey & Associates Rogers	10	Mary Bassett	\$10.12 \$15.58	-35.0%	Bassett Mix & Associates Fayetteville
3	Angie Laney	\$19.70 \$26.00	-24.2%	Lindsey & Associates Rogers	11	Scott Waymire	\$10.10 \$7.19	40.5%	Prudential Solutions Real Estate Bentonville
4	Ryan Russell	\$17.40 \$14.38	21.0%	Exit Pro Realty Rogers	12	Gary Gay	\$9.99 \$6.86	45.6%	Crye-Leike Realtors Bentonville
5	Sean T. Morris	\$15.00 \$17.10	-12.3%	Walker & Associates Centerton	13	Greg Taylor	\$9.92 \$4.07	143.7%	Weichert Realtors-The Griffin Company Rogers
6	Doug Gibson	\$12.87 \$11.66	10.4%	Crye-Leike Realtors Rogers	14	John K. Carpenter*	\$9.84 \$9.76	0.8%	Lindsey & Associates Fayetteville
7	Sherry Hardie	\$11.31 \$8.10	39.6%	Coldwell Banker Harris McHaney & Faucette Rogers	15	Tim Wang	\$9.56 \$2.28	319.3%	Exit Pro Realty Rogers
8	Melanie Gabel	\$11.05 \$5.92	86.7%	Lindsey & Associates Fayetteville	16	Natalie Edwards	\$9.52 \$4.30	121.4%	Coldwell Banker Harris McHaney & Faucette Bentonville/Bella Vista

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Top Grossing Residential Real Estate Agents

RANK	AGENT	SALES VOLUME		FIRM CITY
		2010 2009	% CHANGE	
17	Carlene Clendenen	\$9.27 \$14.90	-37.8%	Coldwell Banker Harris McHaney & Faucette Rogers
18	Jan Holland	\$8.67 \$2.70	221.1%	Coldwell Banker Harris McHaney & Faucette Bentonville/Bella Vista
19	Brenda Wyatt	\$8.28 \$8.28	NA	Crye-Leike Realtors Rogers
20	Karon Reese	\$7.96 \$11.73	-32.1%	Bassett Mix & Associates Fayetteville
21	Whitney Morgan	\$7.86 \$7.13	10.2%	Coldwell Banker Harris McHaney & Faucette Fayetteville
22	Marcy Chavez	\$7.62 \$6.52	16.9%	Weichert Realtors—The Griffin Company Springdale
23	Nicky Dou	\$7.58 \$7.90	-4.1%	Century 21 Exclamation Realty Rogers
24	Lynden Polk	\$7.51 \$4.50	66.9%	Crye-Leike Realtors Rogers
25	Catherine Maxey	\$7.32 \$6.71	9.1%	Re/Max Real Estate Results Bentonville
26	Heather Campbell	\$7.10 \$9.29	2.2%	Weichert Realtors—The Griffin Company Springdale
27	Toni Farmer	\$7.01 NA	NA	Coldwell Banker Harris McHaney & Faucette Fayetteville
28	Linda Marquess	\$6.60 \$2.04	223.5%	Crye-Leike Realtors Fayetteville
29	Sheryl Carman	\$6.55 \$4.10	59.8%	Coldwell Banker Harris McHaney & Faucette Bentonville/Bella Vista
30	Alicia Demarest*	\$6.51 \$6.56	-0.8%	Lindsey & Associates Fayetteville
31	Jackson Williams	\$6.49 \$6.63	-2.1%	Weichert Realtors—The Griffin Company Springdale
32	Andrew Caudle	\$6.41 \$4.34	47.7%	Re/Max Real Estate Results Bentonville
33	Lori Brittian	\$6.36 \$5.99	6.2%	Weichert Realtors—The Griffin Company Rogers
34	Pat Molle	\$6.31 \$6.77	-6.8%	Lindsey & Associates Fayetteville
35	Rhnee McClung	\$6.23 \$7.17	-13.1%	Coldwell Banker Harris McHaney & Faucette Fayetteville
35	Teresa Benningfield	\$6.23 \$7.00	-11.0%	Crye-Leike Realtors Bentonville
37	Ruby Ball	\$6.20 \$5.50	12.7%	Lindsey & Associates Rogers
38	Mary Ann Wood	\$6.18 \$3.94	56.9%	Lindsey & Associates Fayetteville
38	Randall Carney	\$6.18 \$7.66	-19.3%	Re/Max Associates Fayetteville
40	Martha McBride	\$6.16 \$4.26	44.6%	Crye-Leike Realtors Fayetteville
41	Linda Hobkirk	\$6.04 \$5.53	9.2%	Coldwell Banker Harris McHaney & Faucette Rogers
42	Brad Bruns	\$5.92 \$9.35	-36.7%	Lindsey & Associates Fayetteville
43	Trina Hammond	\$5.83 NA	NA	Re/Max Real Estate Results Bentonville
44	Trixie Arnold	\$5.60 \$5.80	-3.4%	Coldwell Banker Harris McHaney & Faucette Bentonville/Bella Vista
45	Delton Williams	\$5.52 \$2.29	141.0%	Crye-Leike Realtors Gentry
46	Lavinna Wood	\$5.50 \$6.21	-11.4%	Coldwell Banker Harris McHaney & Faucette Fayetteville
47	Jana Wrenay Heck	\$5.49 \$5.18	6.0%	Lindsey & Associates Fayetteville
48	Lana Patrick	\$5.31 \$5.02	5.8%	Bassett Mix & Associates Fayetteville
49	Kirk Elsass	\$5.29 \$2.24	136.2%	Lindsey & Associates Fayetteville
50	Ann Shea	\$5.24 \$3.40	54.1%	Coldwell Banker Harris McHaney & Faucette Rogers
51	Kathleen McGuire	\$5.23 \$4.95	5.7%	Re/Max Real Estate Results Bentonville
52	Katie Voldeng	\$5.22 \$3.10	68.4%	Century 21 Exclamation Realty Rogers

RANK	AGENT	SALES VOLUME		FIRM CITY
		2010 2009	% CHANGE	
53	Blair Taylor	\$5.15 \$6.22	-17.2%	Keller Williams Realty of Northwest Arkansas Fayetteville
54	Conni Turner	\$5.14 \$10.90	-52.8%	Coldwell Banker Harris McHaney & Faucette Bentonville/Bella Vista
55	Gerald Edmondson	\$5.13 \$2.64	94.3%	Crye-Leike Realtors Gentry
56	Marnie Jackson	\$5.11 \$2.40	112.9%	Coldwell Banker Harris McHaney & Faucette Rogers
57	Deb Welch	\$5.10 \$5.50	-7.3%	Lindsey & Associates Rogers
58	Jill Littrell	\$5.02 \$5.66	-11.3%	Crye-Leike Realtors Bentonville
59	Christine Cook	\$5.00 \$7.32	-31.7%	Lindsey & Associates Fayetteville
60	Robin Collins	\$4.96 \$4.05	22.5%	Weichert Realtors-Downum Group Springdale
61	Connie Viala	\$4.90 NA	NA	Lindsey & Associates Rogers
62	Angie Kestner	\$4.89 \$4.61	6.1%	Coldwell Banker Harris McHaney & Faucette Fayetteville
63	Jason Benham	\$4.82 NA	NA	Bassett Mix & Associates Fayetteville
64	David Simpson	\$4.72 \$2.69	75.5%	Re/Max Associates Fayetteville
65	Karen Willems	\$4.67 \$3.40	37.4%	Coldwell Banker Harris McHaney & Faucette Fayetteville
66	Jerry Dou	\$4.59 \$3.20	43.4%	Century 21 Exclamation Realty Rogers
67	Joseph Hayes	\$4.58 NA	NA	Coldwell Banker Harris McHaney & Faucette Rogers
68	Ken Lazenby	\$4.53 \$2.60	74.2%	Crye-Leike Realtors Bella Vista
69	Jim Long	\$4.51 \$2.02	123.3%	Crye-Leike Realtors Bentonville
70	Chris Payton	\$4.44 \$7.64	-41.9%	Coldwell Banker Harris McHaney & Faucette Fayetteville
71	Kymme Frost	\$4.39 \$2.68	63.8%	Prudential Solutions Real Estate Bentonville
72	Margie Ivy	\$4.35 \$3.80	14.5%	Coldwell Banker Harris McHaney & Faucette Bella VistaTown Center
73	Sandy Bates	\$4.34 \$5.10	-14.9%	Coldwell Banker Harris McHaney & Faucette Bentonville/Bella Vista
74	Curtis Wray	\$4.33 NA	NA	Lindsey & Associates Fayetteville
75	Linda Krysl	\$4.32 \$4.35	-0.7%	Re/Max Real Estate Results Bentonville
76	Richard Bollinger	\$4.23 \$3.67	15.3%	Weichert Realtors—The Griffin Company Springdale
77	Daria Coffield	\$4.18 \$4.10	2.0%	Keller Williams Realty of Northwest Arkansas Fayetteville
78	Jan Newlin	\$4.15 NA	NA	Newlin Realty Company West Fork
79	Brett Hash	\$4.14 NA	NA	Re/Max Associates Fayetteville
80	Jean Ann Gilbert	\$4.13 \$5.30	-22.1%	Crye-Leike Realtors Bentonville
81	Dick Weaver	\$4.12 \$5.12	-19.5%	Dick Weaver & Associates Bentonville
82	Cathy Richter	\$4.11 \$2.20	86.8%	Coldwell Banker Harris McHaney & Faucette Rogers
83	Cindy Fish	\$4.10 \$5.61	-26.9%	Re/Max Real Estate Results Bentonville
84	Dalana Nugent	\$4.05 \$5.30	-23.6%	Crye-Leike Realtors Fayetteville
84	Tiffany Chapman	\$4.00 \$2.40	66.7%	Crye-Leike Realtors Rogers
84	Marty Berry*	\$4.00 \$3.41	17.3%	Crye-Leike Realtors Bentonville
84	Sarah Brothers	\$4.00 \$6.23	-35.8%	Weichert Realtors—The Griffin Company Springdale
88	Shawn Kustanborter	\$3.99 \$2.87	39.0%	Ward Jones Realtors Siloam Springs

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Top Grossing Residential Real Estate Agents

RANK	AGENT	SALES VOLUME		FIRM CITY
		2010 2009	% CHANGE	
89	Kimberly Rutledge	\$3.91 NA	NA	Coldwell Banker Harris McHaney & Faucette Fayetteville
90	Jack McHaney	\$3.88 \$2.70	43.7%	Coldwell Banker Harris McHaney & Faucette Rogers
90	Larry Robison	\$3.88 NA	NA	Exit Pro Realty Rogers
92	Patrick Quinn	\$3.80 NA	NA	Coldwell Banker Harris McHaney & Faucette Rogers
92	Jim Brandon	\$3.80 \$6.23	-39.0%	Re/Max Real Estate Results Bentonville
94	Gary Boyle	\$3.75 NA	NA	Lindsey & Associates Fayetteville
95	Mary Jane Cole	\$3.73 \$4.73	-21.1%	Coldwell Banker Harris McHaney & Faucette Rogers
96	Melanie Howard	\$3.70 \$4.70	-21.3%	Lindsey & Associates Rogers
97	Kelly Sandusky	\$3.62 \$2.70	34.1%	Crye-Leike Realtors Bentonville
98	Jody Hendrix	\$3.60 \$5.58	-35.5%	Coldwell Banker Harris McHaney & Faucette Fayetteville
99	Becky Garner	\$3.54 \$4.25	-16.7%	Crye-Leike Realtors Bella Vista
100	Boyd Billingsley	\$3.50 \$5.50	-36.4%	Coldwell Banker Harris McHaney & Faucette Rogers
100	Lena Lewis	\$3.50 NA	NA	Crye-Leike Realtors Bentonville
102	Moe Holm	\$3.47 \$2.32	49.6%	Crye-Leike Realtors Bella Vista
103	Tami Fagan	\$3.43 \$2.86	19.9%	Crye-Leike Realtors Fayetteville
104	Brenda Parker	\$3.39 \$3.93	-13.7%	Re/Max Real Estate Results Bentonville
105	Anita Stroud	\$3.38 NA	NA	Weichert Realtors—The Griffin Company Springdale
106	Carmen Hennelly	\$3.36 \$2.65	26.8%	Coldwell Banker Harris McHaney & Faucette Fayetteville
107	Don Haxel	\$3.34 \$2.58	29.5%	Ward Jones Realtors Siloam Springs
107	Patsy Stephens	\$3.34 NA	NA	Weichert Realtors—The Griffin Company Benton County
109	Steve Fisher	\$3.33 NA	NA	Crye-Leike Realtors Bella Vista
110	Arlene Urquizu	\$3.32 \$6.01	-44.8%	Coldwell Banker Harris McHaney & Faucette Fayetteville
111	Joe Foley	\$3.30 NA	NA	Lindsey & Associates Fayetteville
112	Bob Orband*	\$3.29 \$2.48	32.7%	Century 21 Exclamation Realty Rogers
113	Ben Carson	\$3.20 \$4.00	-20.0%	Lindsey & Associates Rogers
114	James Gibson	\$3.19 NA	NA	Gibson Real Estate Farmington
115	Julie Frauenthal	\$3.18 NA	NA	Lindsey & Associates Fayetteville
116	Joel Valentin	\$3.14 NA	NA	Crye-Leike Realtors Springdale
117	Brandon Long	\$3.12 \$4.15	-24.8%	Weichert Realtors—The Griffin Company Springdale
118	Paula Prince	\$3.10 \$3.47	-10.7%	Coldwell Banker Harris McHaney & Faucette Rogers
119	Shirley Stowe-Rains	\$3.07 \$2.64	16.3%	Lindsey & Associates Fayetteville
120	Teresa Roberts	\$3.03 \$2.37	27.8%	Weichert Realtors—The Griffin Company Springdale
121	Judith Svoboda	\$3.01 \$2.58	16.7%	Coldwell Banker Harris McHaney & Faucette Fayetteville
121	Deb Malone	\$3.01 \$2.30	30.9%	Crye-Leike Realtors Bella Vista
123	Jason Smith	\$3.00 \$3.13	-4.2%	Crye-Leike Realtors Fayetteville
123	Okany Zubia	\$3.00 NA	NA	Crye-Leike Realtors Fayetteville

RANK	AGENT	SALES VOLUME		FIRM CITY
		2010 2009	% CHANGE	
125	Philip Cingolani	\$2.99 NA	NA	Weichert Realtors-Downum Group Fayetteville
126	Dawn Moler	\$2.94 \$3.40	-13.5%	Coldwell Banker Harris McHaney & Faucette Fayetteville
127	Christina Drake	\$2.93 \$2.10	39.5%	Coldwell Banker Harris McHaney & Faucette Siloam Springs
128	Toni Johnson	\$2.92 NA	NA	Coldwell Banker Harris McHaney & Faucette Rogers
129	Linda Huber	\$2.91 NA	NA	Re/Max Real Estate Results Bentonville
130	Tracy Wheeler	\$2.89 \$4.41	-34.5%	Crye-Leike Realtors Fayetteville
131	Mark Flake	\$2.85 \$2.10	35.7%	Weichert Realtors-Downum Group Springdale
132	Liz Hill	\$2.83 NA	NA	Coldwell Banker Harris McHaney & Faucette Rogers
133	Steve Phillips	\$2.82 NA	NA	Century 21 Exclamation Realty Rogers
134	Peggy Lucero	\$2.80 \$3.08	-9.1%	Re/Max Associates Fayetteville
135	Marcus Necessary	\$2.78 \$4.90	-43.3%	Weichert Realtors—The Griffin Company Rogers
136	Vickie Briolat	\$2.76 \$4.35	-36.6%	Crye-Leike Realtors Bentonville
137	Koby Bowen	\$2.74 NA	NA	Century 21 Exclamation Realty Rogers
137	Melanie Chambers	\$2.74 \$2.74	0.0%	Re/Max Associates Fayetteville
139	Debbie Barnes	\$2.73 \$3.23	-15.5%	Coldwell Banker Harris McHaney & Faucette Fayetteville
140	Brenda Haxel	\$2.72 \$3.63	-25.1%	Ward Jones Realtors Siloam Springs
141	Maria Fairchild	\$2.70 NA	NA	Lindsey & Associates Rogers
142	Janet Mitchell	\$2.69 \$2.37	13.5%	Weichert Realtors—The Griffin Company Springdale
143	Renee Gunter	\$2.67 \$2.60	2.7%	Crye-Leike Realtors Bella Vista
144	Tom Skipper	\$2.67 \$6.78	-60.6%	Lindsey & Associates Fayetteville
144	Ward Jones	\$2.67 NA	NA	Ward Jones Realtors Siloam Springs
146	Larry Fruhlinger*	\$2.65 \$4.24	-37.5%	Crye-Leike Realtors Bentonville
147	Stacey McSpadden	\$2.63 NA	NA	Bassett Mix & Associates Fayetteville
147	Ellen Mitchell	\$2.63 \$2.94	-10.5%	Crye-Leike Realtors Fayetteville
149	John Faucette	\$2.60 \$4.15	-37.3%	Coldwell Banker Harris McHaney & Faucette Fayetteville
150	Holly Daniels	\$2.59 \$2.68	-3.4%	Lindsey & Associates Fayetteville
151	Brenda Hathorn	\$2.58 NA	NA	Weichert Realtors—The Griffin Company Springdale
152	Scott Ruble	\$2.53 NA	NA	Gibson Real Estate Farmington
153	Denise Carrigan	\$2.50 NA	NA	Lindsey & Associates Rogers
154	Beth Hey	\$2.48 \$2.88	-13.9%	Prudential Solutions Real Estate Bentonville
155	David Bolain	\$2.46 \$2.04	20.6%	Coldwell Banker Harris McHaney & Faucette Rogers
156	Jackie Keene	\$2.45 \$2.62	-6.5%	Crye-Leike Realtors Fayetteville
157	Stacy Walton**	\$2.41 \$5.88	-59.0%	Prudential Solutions Real Estate Bentonville
158	Judie Nickell	\$2.38 \$2.65	-10.2%	Coldwell Banker Harris McHaney & Faucette Fayetteville
159	John Cogger	\$2.37 NA	NA	Coldwell Banker Harris McHaney & Faucette Fayetteville
159	Kerrie Turner	\$2.37 \$2.79	-15.0%	Exit Pro Realty Rogers

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Top Grossing Residential Real Estate Agents

RANK	AGENT	SALES VOLUME		FIRM CITY
		2010 2009	% CHANGE	
161	Cassie Elliott	\$2.36 NA	NA	Crye-Leike Realtors Bentonville
161	Ellen Ginnaven	\$2.36 NA	NA	Lindsey & Associates Fayetteville
161	Clayton Eason	\$2.36 NA	NA	Weichert Realtors—The Griffin Company Benton County
164	Mel Reed	\$2.33 NA	NA	Exit Pro Realty Rogers
165	Esta Faye Combs	\$2.32 \$2.82	-17.7%	Ward Jones Realtors Siloam Springs
166	Pamela Hobbs	\$2.31 NA	NA	Coldwell Banker Harris McHaney & Faucette Fayetteville
167	Doug True	\$2.30 \$3.49	-34.1%	Crye-Leike Realtors Bentonville
167	Linda Schiefer	\$2.30 \$2.00	15.0%	Crye-Leike Realtors Bella Vista
169	Kelly Crenshaw	\$2.28 \$2.47	-7.7%	Crye-Leike Realtors Fayetteville
170	Mavis Hvidsten	\$2.27 \$3.90	-41.8%	Coldwell Banker Harris McHaney & Faucette Bentonville/Bella Vista
171	Randy Ross*	\$2.24 \$2.60	-13.8%	Century 21 Exclamation Realty Rogers
171	Barb Johnson	\$2.24 NA	NA	Kaufmann Realty LLC Bella Vista
173	Landra Bench	\$2.23 \$2.68	-16.8%	Crye-Leike Realtors Fayetteville
173	Tom Rasmussen	\$2.23 NA	NA	Crye-Leike Realtors Rogers
173	Denis Fleming	\$2.23 NA	NA	Lindsey & Associates Fayetteville
173	Adriana Franky-Rusch	\$2.23 \$4.99	-55.3%	Re/Max Real Estate Results Bentonville

RANK	AGENT	SALES VOLUME		FIRM CITY
		2010 2009	% CHANGE	
177	Louise Clemans	\$2.21 \$4.34	-49.1%	Re/Max Real Estate Results Bentonville
178	Betty Brandon	\$2.20 NA	NA	Lindsey & Associates Rogers
179	Fred Griesenauer	\$2.16 \$2.20	-1.8%	Crye-Leike Realtors Bella Vista
180	Meredith Dowse	\$2.13 \$3.63	-41.3%	Lindsey & Associates Fayetteville
180	Kyle Pattillo	\$2.13 \$3.50	NA	Lindsey & Associates Fayetteville
182	David Vining	\$2.10 NA	NA	Coldwell Banker Harris McHaney & Faucette Rogers
182	Jim Laudell	\$2.10 NA	NA	Sanderson & Associates Siloam Springs
184	Michelle Osborn	\$2.08 \$2.42	14.0%	Exit Pro Realty Rogers
185	Rod Hagan	\$2.07 \$2.60	-20.4%	Century 21 Exclamation Realty Rogers
186	Martha Williams	\$2.05 \$3.60	-43.1%	Century 21 Exclamation Realty Rogers
187	Rhonda Balmer	\$2.04 \$2.23	-8.5%	Bassett Mix & Associates Fayetteville
187	Amy Carroll	\$2.04 NA	NA	Re/Max Associates Fayetteville
189	Lane Larson	\$2.02 \$2.40	-15.8%	Coldwell Banker Harris McHaney & Faucette Rogers
190	Tommi Perkins	\$2.01 \$4.03	-50.1%	Re/Max Associates Fayetteville
Totals		\$897.93 \$747.85	20.1%	

Notes: NA - not available. *Formerly with another real estate firm. **Died in August.

Research by Paul Gatling